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| --- | --- | --- | --- | --- | --- | --- | --- |
| **INCOME** | **BUDGET 2021** | **2022 BUDGET** | **2023 BUDGET** | **2024 BUDGET** | **2025 BUDGET** | **2026 BUDGET \*1** | **COMMENTS/???'S** |
| BOOK SALES | $8,000.00 | $8,000.00 | $9,000.00 | $10,000.00 | $13,500.00 |  |  |
| BOOKSTORE SALES (incl. bags & online) | $9,000.00 | $10,000.00 | $12,000.00 | $20,000.00 | $22,000.00 |  | 2025 Includes On-Line |
| DONATIONS (incl. general, FOL specific) | $5,000.00 | $3,500.00 | $8,000.00 | $8,000.00 | $14,000.00 |  |  |
| LIBRARY SPECIFIED DONATIONS\*\* |  | $5,197.44 | $0.00 | $2,000.00 | **\*7** |  | \*2 Flow-Through |
| INTEREST INCOME | $300.00 | $300.00 | $300.00 | $200.00 | $500.00 |  |  |
| FOL PROMOTIONAL ITEMS |  |  |  | $500.00 |  |  | Included as sales |
| KROGERS |  |  |  | $1,500.00 | $2,200.00 |  |  |
| MEMBERSHIP | $2,500.00 | $2,500.00 | $3,000.00 | $4,150.00 | $6,000.00 |  |  |
| MISC INCOME (sales tax rebates, rewards) | $5.00 | $1,000.00 | $1,000.00 | $100.00 |  |  | Eliminate |
| **TOTAL INCOME** | **$24,805.00** | **$30,497.44** | **$33,300.00** | **$46,450.00** | **$58,200.00** |  | Represents a 30% increase overall |
| **EXPENSES** |  |  |  |  |  |  |  |
| LELAS BOOKSTORE |  |  |  | $300.00 | $1,000.00 |  |  |
| FOL SUPPLIES (incl. Amazon, postage, bags) | $1,500.00 | $1,000.00 | $500.00 | $345.00 | $750.00 |  |  |
| FOL BOOKMARKS/CONTEST | $1,000.00 | $1,000.00 | $1,500.00 | $1,545.00 | $1,800.00 |  |  |
| FOL BOOKSALES (adverts, refreshments) | $600.00 | $500.00 | $6,000.00 | $1,700.00 | $900.00 |  |  |
| SALES TAX |  |  |  | $2,300.00 | $3,000.00 |  | Based on inc. sales |
| FOL WEBSITE (IT COSTS) | $5,000.00 | $6,200.00 |  |  | $2,600.00 |  | \*3 |
| FOL SUNSHINE | $350.00 | $350.00 | $350.00 | $500.00 |  |  | move to vol.apprec. |
| SQUARE FEES |  |  |  | $250.00 | $500.00 |  |  |
| FOL DUES & FEES (incl. ALA) | $3,450.00 | $200.00 | $200.00 | $350.00 | $350.00 |  |  |
| INSURANCE |  |  | $450.00 |  | $700.00 |  |  |
| RESERVES |  |  | $25,000.00 | $5,000.00 | $0.00 |  | \*4 - $30K in reserves |
| FOL STORAGE RENT |  | $4,320.00 | $450.00 | $3,360.00 | $3,480.00 |  | Rate Increase |
| FOL REPAIRS & MAINTENANCE | $100.00 | $100.00 | $100.00 | $100.00 | $100.00 |  |  |
| ON-LINE SALES |  |  |  | $100.00 |  |  | Incl. in IT COSTS |
| VOLUNTEER APPRECIATION |  |  |  | $500.00 | $2,000.00 |  | Sunshine, swag, Vol. |
| FOL PROMOTIONAL ITEMS |  |  |  | $100.00 |  |  |  |
| PUBLICITY |  |  |  | $300.00 | $1,000.00 |  |  |
| MEMBERSHIP EXPENSE (incl. iContact) | $50.00 | $200.00 | $200.00 | - | $500.00 |  | Icontact to IT |
| LIBRARY PURCHASES (Specific Donations) |  | $5,197.44 |  | $2,000.00 | **\*7** |  | \*2 Flow-through |
| LIBRARY PROGRAMS (Saturday, Adult, Youth) | $10,750.00 | $9,000.00 | $50,000.00 | $50,000.00 | $60,000.00 |  | \*8 |
| LIBRARY eMATERIALS |  | $15,000.00 | $0.00 | - | \*6 | |  |
| LITERARY FESTIVAL | $15,000.00 | $15,000.00 | $10,000.00 | $15,000.00 |  |
| LIBRARY LAB CHAMPION | $400.00 | $400.00 | $600.00 | - |  |
| LIBRARY FURNITURE & OTHER SUPPLIES | $1,000.00 | $1,000.00 |  |  |  |
| FOL INITIATIVES |  |  |  |  | $2,500.00 |  | \*5 |
|  |  |  |  | **-** |  |  |  |
| **TOTAL EXPENSES** | **$39,200.00** | **$59,467.44** | **$95,350.00** | **$83,750.00** | **$81,180.00** |  |  |
| **INCOME (LOSS)** | **(14,395.00)** | **(28,970.00)** | **(62,050.00)** | **(37,300.00)** | **(22,980.00)** |  |  |
| NOTES: |  |  |  |  |  |  |  |
| \*1-Budget Committee to meet July 2025 in order for 2026 Budget | |  | \*5 - Category designed for FOL Board expenses (ex. H2O station) | | | |  |
| \*2 - Change category to DESIGNATED DONATION | |  |  | \*6 - Category will no longer be used | | |  |
| \*3 - FOL Website changed to IT costs | |  |  | \*7 - Category in monthly/quarterly, not Budget | | |  |
| \*4 - No additional funds will be transferred, currently at $30k | |  | \*8 - Change category to LIBRARY PROGRAMS (Events, appreciation, innovation) | | | | |